

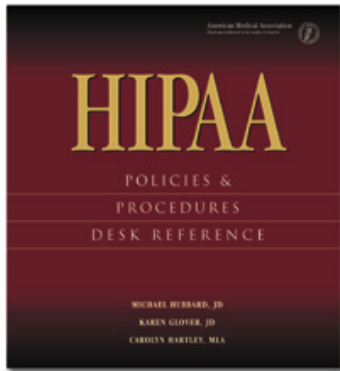
Nationwide Grocer Pharmacy LAN Installation

Project Overview:

Customer Industry: Grocery Stores
Project Name: HIPAA Pharmacy Project
Project Rollout: 6 Weeks
Project Size: 144 Stores

Customer Business Requirement:

The Health Insurance Portability and Accountability Act of 1996 (HIPAA) required pharmacies across the nation to create a pharmacy-only LAN at each of their retail locations. For this project, the client needed Project Management, Equipment Installation, and Data Communications Cabling at 144 locations across the USA.



Bailiwick Differentiator:

Bailiwick has a proven track record with this customer on similar projects. The complexity of the installation, coupled with the large number of sites and aggressive timeframe, dictated that the quality of the Bailiwick experience was more valuable than other lower priced alternatives. The firm recognizes the value that a professional technical services company provides.

Project Services Overview:

Project Management

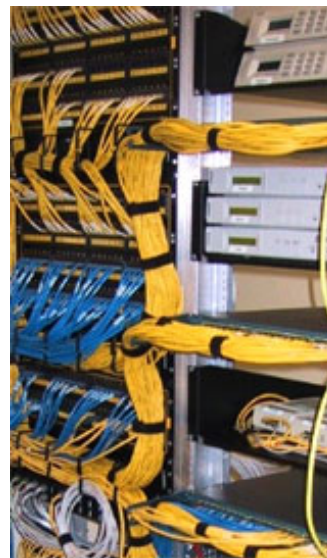
Bailiwick's experienced project managers worked with regional field teams to coordinate all of the tasks, logistics, and schedules necessary to make this project a success. Key components to managing this project included:

- Issue resolution
- Status reporting
- Field resource scheduling

Bailiwick's professional services approach saved the client from having to hire a project management team internally within their organization.

Data Communications Cabling

The new pharmacy-only networks being



deployed required up to 9 Cat5e cable runs within the pharmacy. These cables were all terminated to a patch panel located near the Cisco Switch. Each cable was tested and certified for Cat5e compliance.

Equipment Installation

Bailiwick's technical resources installed the following devices:

- Pre-configured Cisco 2950-24 Switch
- Preconfigured Cisco 831
- Desktop PC
- Two printers
- Two signature capture devices



Once these devices were installed and tested, a brief training session was provided to familiarize the pharmacy personnel with the new hardware.

Customer Contacts:

If you have a question about a specific project, please call us for more information. We will be happy to provide you with references and more details.

Bailiwick 1-800-935-8840

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